



PHILIP MORRIS

U. S. A.

120 PARK AVENUE, NEW YORK, N.Y. 10017-5592 TELEPHONE (212) 880-5000

October 29, 1996

Mr. ~~Dan Parise~~ *Rob Brenner*
Metropolitan Entertainment
7 North Mountain Avenue
Montclair, NJ 07042

Dear Mr. Parise:

Attached please find the specifications for a bid we are requesting for the management of the stage production for the Marlboro Music program. The requirements are self-explanatory, however, if you should have any questions, please feel free to contact me at (212) 878-2361.

Two copies of your firm's bid response must be sent in separate sealed envelopes directly to 120 Park Avenue, New York, NY 10017 to the attention of:

Mr. Jose Fontanez
Manager, Marlboro Music (12th Floor)

Mr. Gary Kuhlmann
PM USA Finance (15th Floor)

Bids are due no later than November 12, 1996.

Failure to send in your bid by that date to the individuals listed above will result in your company's disqualification from the bidding process.

We look forward to receiving your bid.

Sincerely,

Jose Fontanez
Manager, Marlboro Music

cc:
I. Broeman
B. Colby
S. Sampson
G. Kuhlman

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